

INDIAN INSTITUTE OF MANAGEMENT SIRMAUR



Final Placement Brochure MBA (T&HM) 2021-23



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"Located amidst the serene Himalayan range and on the banks of river Yamuna, IIM Sirmaur has forayed into Tourism and Hospitality Management and Fellowship programme."

About IIM Sirmaur

The Indian Institute of Management Sirmaur (IIM Sirmaur) is a premier management institute located in the picturesque town of Paonta Sahib in the state of Himachal Pradesh, India. Established in 2015, IIM Sirmaur is one of the newest additions to the prestigious Indian Institutes of Management (IIMs) network. In addition to its flagship two year MBA programme, IIM Sirmaur also offers a two year MBA in Tourism and Hospitality Management and a cutting edge Fellowship Programme in Management. The institute also offers a wide range of executive education, faculty development, and management development programmes.

IIM Sirmaur is committed to providing its students with world-class management education that is grounded in practicality and relevance. The institute has a strong focus on experiential learning and provides its students with numerous opportunities to apply their knowledge to real-world business challenges through internships, case studies, and live projects. Faculty members at IIM Sirmaur use a fine mix of lectures, case studies, simulations, and projects to bring out the very best in the students. The learning in the campus is ably facilitated by state-of-the-art infrastructure that includes fully air conditioned classrooms, a modern library, access to various scientific and business databases and resources, discussion rooms, a fully equipped gym, and a wide variety of sports facilities among other resources

The institute strives for the seamless integration of management education with current industry requirements. The students are actively encouraged to participate in various business competitions, seminars, conferences, and colloquia to further their subject knowledge and stay current with the latest trends in management. In addition to providing students with best in class academic inputs, IIM Sirmaur seeks to inculcate a spirit of entrepreneurship and social responsibility. Our students actively participate in liaising with NGOs and organizing street plays and other events to spread social awareness since management education is not just about seeking the most competitive employment opportunities, but also about learning to serve socio-economic concerns through ethical and visionary corporate leadership.

Overall, IIM Sirmaur is a dynamic and forward-thinking institute that is dedicated to producing the next generation of leaders in the field of management and encouraging the adoption of innovative and cutting edge management practices to develop sensitive corporate leaders and entrepreneurs of tomorrow.

SIDMATER

Board of Governors



Shri Ajay S Shriram Chairperson Chairman and Senior Managing Director, DCM Shriram Limited

MEMBERS

Ms Archana Garodia Gupta

Director, Touchstone Gems & Jewellery Pvt Ltd & Chairperson FICCI, National MSME Committee

Dr Ajay Kumar Garg IIM Lucknow

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Dr K Selvanathan Secretary to the Board Senior Consultant - Administration IIM Sirmaur

Ms Munmun Biswas Director - M/s Coeval Crafts Pvt Ltd & President, DICCI West Bengal Chapter

Dr M Pachayappan Faculty, IIM Sirmaur Dr Prafulla Y Agnihotri Director, IIM Sirmaur

Shri P K Banerjee Joint Secretary (Mgt & MC & Scholarship) Ministry of Education, Govt of India

Shri Rajiv Memani

Chairman - India Region, Chairman – Emerging Markets Committee, Ernst & Young

Shri Shrikant Kejriwal (CA) Director, Indra Varuna Marine Pvt Ltd, Mumbai

Shri Sumit Bose IAS, Retired

Dr Sanjay Singh Faculty, IIM Sirmaur

Shri Vinayak Chatterjee Chairman, Feedback Infra Pvt Ltd

Indian Institute of Management Sirmaur I 05

Director's Desk



Dear Colleagues,

Welcome to the recruitment process at IIM Sirmaur. I have a great pleasure in offering the 7th batch of MBA Programme and the 2nd batch of MBA (T&HM) Programme to you all. These batches comprise of young, ignited and highly motivated minds with a well-diversified array of qualifications and experiences ranging from arts to engineering.

The business environment all over the world is going through a turbulent period – competition is intense, product life cycles are shortening, innovations and intellectual property are the buzz words, national boundaries have become meaningless, and the whole world is fast moving towards one single homogeneous market with the traditional forces like culture and nationalism are fast becoming obsolete and meaningless. The rules of the game have changed!

We at IIM Sirmaur acknowledge these changes. Our MBA programmes are designed to convert these bright young participants into well-groomed corporate professionals who will steer organizations through this turbulent and dynamic period. They contain a well-designed course curriculum with a global perspective. The pedagogy has a strong focus on building analytical and problem-solving skills and aims at facilitating learning in a cross-cultural environment. We are developing a student-exchange programme with leading b-schools across the world. The exchange programme offers an opportunity to study the socio-cultural and commercial diversity in different parts of the world. The students are trained to acknowledge and deal with the global diversity.

The details of each of these ignited minds are given in the subsequent pages. I am sure you will find their credentials amazing and would certainly like to meet them in person. My team at the Placement cell shall soon call on you. I promise to offer the finest recruiting experience to you. If you have any specific requirements that need my intervention, please do write to me at director@iimsirmaur.ac.in. I look forward to personally welcoming you on the campus as my guest!

Happy recruiting!

Warm regards,

Dr Prafulla Agnihotri Director and Professor of Marketing Strategy. IIM Sirmaur



Warm Greetings from IIM Sirmaur!

It gives me great pleasure to introduce the second batch of our sectoral MBA program in Tourism & Hospitality on behalf of the IIM Sirmaur Placement Team. IIM Sirmaur imbues the MBA (T&HM) students with a comprehensive understanding of the tourism and hospitality industry. Aside from learning about management concepts, industry professionals also nurture students and are given a thorough grasp of the businesses by current practitioners. Summer internships in renowned firms and projects completed as part of the two-year curriculum supplement this.

Chairperso

Message

It's overwhelming to see the response the first batch has received from the recruiters in the tourism and hospitality industry and also from recruiters in IT Consulting, Sales and Marketing, Operations, etc. This only reinforces the trust reposed by the recruiters in the unique course by IIM Sirmaur. The pedagogy case study method supported by a team of high-calibre faculty and a tight-knit learning environment with close ties to the industry makes our graduates not just industry-ready but also moulds them to make an impact.

The batch consists of 50 individuals from various backgrounds undertaking intensive academic instruction and additional obligations. Aside from their academic commitments, the students are members of several organizations, committees, and interest groups, and they actively participate in business contests and other corporate engagements with industry luminaries. They are ready to tackle complex organizational and business difficulties through the practical problem-solving pedagogy of management school. I am confident they have learned the necessary business acumen and decision-making leadership abilities to contribute value to any firm.

As Placement Chair, it is my privilege to invite you for placements at IIM Sirmaur, and we very much look forward to partnering with you in the future.

Regards Bhavin Shah, Chairperson Placement and External Relations, IIM SIRMAUR

About The Programme

The Master of Business Administration (Tourism and Hospitality Management) is a two-year full-time residential specialised programme. Each academic year comprises three trimesters. Foundational courses that outline the core concepts of management theories and practises in various functional domains are part of the program's first year. The first-year curriculum, followed by a summer internship, is a requirement for all students.

Throughout their second year, students will receive core and available elective courses in various areas of specialisation in the tourism and hospitality sectors. Students may select from a pool of diverse elective courses as long as they fulfil the program's minimal credit requirements.

The curricular methodology will include lectures, flipped classroom sessions, case studies, online resources, fieldwork, project assignments, lab sessions, etc. The curriculum provides core business knowledge and management skills by covering themes including entrepreneurship, special interest tourism, tourism planning, tourism analytics, and modern hotel and travel management.



Course Curriculum MBA (T&HM) First Year Courses (2022-23)

Term I	Term II	Term III
Organizational Behaviour	Global Business Environment for T&H	Business Strategy
Tourism Geography	Management Accounting & Finance	Destination Planning and
 Organizational Behavior 	Tourism Resources and Products	Management
Managerial Economics	Tourism Operations Management	Human Resource Management
 Marketing Management T&H 	Research Methods in T&H	in T&H
 Communication and Critical 	Business Statistics	Hospitality Management
Thinking for Managers	Written Executive Communication	Travel and Tourism Industry
 Information Technology Concepts 	Macroeconomics	Laws and Regulations
 Sustainability and Environmental 		Entrepreneurship Development
Management		in Tourism Industry

MBA (T&HM) Second Year Elective Courses

Term IV	Term V	Term VI
 Travel Documentation and Forex Project Management Tourism Analytics Service Operations Management Industry 4.0 Air Operations Management Functional Elective - II Business Finance 	 Digital and Social Media Marketing Tourism Policy and Planning Negotiation Management B2B Marketing Brand Management Global Logistics & Supply Chain Management Design and Critical Thinking 	 Quantitative Decision Making for Tourism Advanced Analytics for Tourism German Language Project Finance Digital Marketing Analytics and Optimization Game Theory
 Event Planning and Management Revenue Management Tourist Behaviour and Cross-Cultural Management 	TermVI• Leadership and Team Management• Luxury Management• International Tourism Management• Social Entrepreneurship	 Econometrics for Managers International Finance Big Data Analytics in Tourism Digital Marketing Analytics and Optimization Business Agility in Tourism



Magnificent Mentors



Dr Prafulla y Agnihotri Director Professor- Marketing Management director@iimsirmaur.ac.in MBA, PhD (University of Mumbai)

Dr Urvashi Rathod Professor Information Technology & Systems urvashi.rathod@iimsirmaur.ac.in MSc Applied Physics (Devi Ahilya Vishwavidyalaya, Indore) PhD (BITS Pilani)





Dr Ajay Kumar Singal Associate Professor Strategic Management ajay.singal@iimsirmaur.ac.in PGDM (IIM Ahmedabad), FPM (IIM Lucknow)

Dr Alka Chadha Associate Professor Economics & Business Environment alka.chadha@iimsirmaur.ac.in MA Economics (Delhi University) PhD (National University of Singapore)





Dr Amrinder Singh Assistant Professor Finance & Accounting amrinder.singh@iimsirmaur.ac.in MBA, PhD (SMVDU)

Dr Ashish Goel Assistant Professor Strategic Management ashish.goel@iimsirmaur.ac.in MTech, PhD (IIT Madras)



Dr Anshu Agrawal

Assistant Professor Finance & Accounting anshu.agrawal@iimsirmaur.ac.in MCom, MA Economics, PhD (IIT Delhi)





Dr Arpita Ghosh Assistant Professor Environmental Management arpita.ghosh@iimsirmaur.ac.in MTech, PhD (IIT Delhi)

Dr Devika Vashisht Assistant Professor Marketing Management devika.vashisht@iimsirmaur.ac.in MBA Marketing, PhD (The ICFAI Foundation for Higher Education), Visiting Fellow at Fogelman College of Business & Economics, The University of Memphis





Dr Kiran Kumar Paidipati

Assistant Professor Decision Sciences kkpaidipati@iimsirmaur.ac.in MSc Statistics, PhD (Pondicherry University)

Dr Karthikeyan Balakumar

Assistant Professor Marketing Management karthikeyan@iimsirmaur.ac.in PGDM (IIM Tiruchirappalli), PhD (IIM Calcutta)





Dr M Pachayappan Assistant Professor Operations & Supply Chain Management pachayappan@iimsirmaur.ac.in MBA, PhD (Pondicherry University)



Dr Mohd Hussain Kunroo

Assistant Professor Economics & Business Environment mhkunroo@iimsirmaur.ac.in MA Economics, PhD Economics (Jamia Millia Islamia New Delhi) Postdoc (Institute of Economic Growth Delhi)

Dr Narpat Ram Sangwa Assistant Professor Operations & Supply Chain Management narpat.sangwa@iimsirmaur.ac.in MTech, PhD (BITS Pilani)





Dr Pradipta Patra Assistant Professor Decision Sciences pradipta.patra@iimsirmaur.ac.in MSc Mathematics, FPM (IIM Bangalore)

Dr Neha Sharma Assistant Professor Tourism Management neha.sharma@iimsirmaur.ac.in MTTM (Masters in Travel & Tourism Management) PhD Tourism Management (HNB Gharwal University, Uttrakhand)





Dr Pragya Bhawsar Assistant Professor Strategic Management pragya.bhawsar@iimsirmaur.ac.in MBA, FPM (NITIE Mumbai)

Dr Parul Malik Assistant Professor Organizational Behavior & Human Resources Management parul.malik@iimsirmaur.ac.in MBA, PhD (IIT Roorkee)



Dr Prayas Sharma

Assistant Professor Decision Sciences Prayas@iimsirmaur.ac.in MSc Statistics, PhD (IIT BHU)





Dr Rinki Dahiya Assistant Professor Organizational Behavior & Human Resources Management rinki.dahiya@iimsirmaur.ac.in MCom, PGDBA, PhD (IIT Roorkee),

Dr Ram Kumar Dhurkari

Assistant Professor Information Technology & Systems ram.dhurkari@iimsirmaur.ac.in MCA (RGPV Bhopal), FPM (IIM Kozhikode)

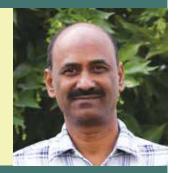




Dr Sana Maidullah Assistant Professor Tourism Management sana@iimsirmaur.ac.in MBA, PhD (IIT Jodhpur)

Dr Sanja Samirana Pattnayak Associate Professor

Economics & Business Environment sanja.pattnayak@iimsirmaur.ac.in MPhil (JNU), PhD (National University of Singapore)





Dr Sanjay Singh Assistant Professor Organizational Behavior & Human Resources Management sanjay.singh@iimsirmaur.ac.in MA Psychology, PhD (University of Delhi), Erasmus Mundus WILLPower Fellow, University of Padova



Dr Shashi Kant Srivastava Assistant Professor Information Technology & Systems shashikant.srivastava@iimsirmaur.ac.in M Ekistics, FPM (IIM Indore)

Dr Shah Bhavinkumar Indravadan Assistant Professor

Operations & Supply Chain Management bhavin.shah@iimsirmaur.ac.in PGDIE (NITIE Mumbai), Fellow of NITIE





Dr Shashi Assistant Professor Marketing Management shashikashav@iimsirmaur.ac.in MBA, PhD (Punjabi University, Patiala)

Dr Vandana

Assistant Professor Decision Sciences vandana@iimsirmaur.ac.in MPhil, PhD (Pt. Ravishankar Shukla University)





Dr Vikas Kumar Assistant Professor Marketing Management vikas.kumar@iimsirmaur.ac.in MBA, PhD (IIT Roorkee)

Dr Vikrant Kaushal Assistant Professor Tourism Management vikrant.kaushal@iimsirmaur.ac.in MBA T&HM, PhD (Central University of Himachal Pradesh)



RMAUR

Visiting Faculty

Prof Vinay Goyal

Management Accounting & Finance SPJIMR

Prof Abha Chatterjee Written Executive Communication *IIM Indore (Retired)*

Prof Charu Sheela Yadav Tourism Operations Management *IITTM Noida*

Prof Anil Gupta Research Methods in Tourism and Hospitality University Of Jammu

Prof Gaitree Gowreesunkar Tourism Geography & Destination

Planning And Management Anant National University Ahmedabad Prof ShreeshSarvagya Written Executive Communication

Written Executive Communication TSS Global LLC

Prof Santosh Rangnekar

Organizational Behaviour &Human Resource Management In Tourism And Hospitality *IIT Roorkee*

Prof Jitendra Mohan Mishra

Tourism Geography &Travel And Tourism Industry Laws And Regulations *IGNTU* **Prof Rohit Kumar** Business Strategy *IIM Ranchi* **Prof Nimit Chowdhary** Entrepreneurship Development In Tourism Industry

Jamia MilliaIslamia

Prof Harsh Vardhan

Business Finance Former Director Amity Business School Prof S K Garg Industry 4.0 DTU

Prof N S Raghava

Industry 4.0 *DTU*

Prof Amit Sachan

Revenue Management IIM Ranchi

Prof Arun Bhatia

Travel Documentation And Forex CUHP

Prof Sanjay Nadkarni

Digital And Social Media Marketing The Emirates Academy of Hospitality Management

Prof Rahul Kamble

Negotiation Management IIM Kashipur

Prof Mohita Sharma

Global Logistics & Supply Chain Management FORE

Prof Kumkum Bharti

Design And Critical Thinking IIM Kashipur

Memberships and Associations

Memberships	Association	Nature of Membership
AACSB Business Business Alicence Hember	The Association to Advance Collegiate Schools of Business (AACSB)	Annual Membe
Confederation of Indian Industry	Confederation of Indian Industry	Lifetime Corpora
	All India Management Association (AIMA)	Annual Member
Global Compact Network Poland	Global Compact Network India	Annual Member
and being towner	Unnat Bharat Abhiyan	Participating Ins
PATA	Pacific Asia Travel Association	Annual Member

Infrastructure

IIM Sirmaur offers its students excellent educational and recreational infrastructure. Educational resources such as a state-of-the-art library, online databases, and fully equipped classrooms enable the students to make the most out of the robust teaching approaches adopted by the faculty. During their spare time, students also get access to a variety of recreational facilities that help them sharpen their mind, body, and spirit. We list below a few of the excellent facilities our students have access to.

al.

24 x 7 LIBRARY ACCESSIBLE State-of the-art Classroom Wi-Fi Enabled Campus

Located on the Bank of River Jamuna



LIBRARY

The library of an institute is considered to be an essential element for the growth of an institute as it serves as a platform for the students and faculties to constructively participate in the process of knowledge consumption and knowledge creation. IIM Sirmaur in its endeavour to become an elite management institute is focused on developing a state-of-the-art library.



- 24x7 access to the spacious, air conditioned, well -furnished in-house library
- Well-equipped with print and electronic resources to aid academic preparation including e-books, e-journals and full-text
- online databases etc.
- The infrastructure facilitates group discussions as well as private study
- Availability of research reference tools such as Grammarly, Turnitin, IBM SPSS Statistics, IBM SPSS AMOS, NVivo, JSTOR, Prowess, Scopus, etc to the students.

AUDITORIUM

To ensure holistic development of the students, we go beyond classroom sessions and conduct guest lectures, conclaves and cultural events. The palatial auditorium at IIM Sirmaur ensures worthwhile experiences for all the stakeholders such as executives, students, faculty and more.

- Premium auditorium acoustics
- Spacious and well-lit
- Enabled with pioneering technical equipment

DATABASES

Our pioneering tech computer lab with the latest software bearing state of the art hardware ensures a seamless learning experience for the students. The institute offers students access to a wide variety of databases and educational resources such as:

- ABI/INFORMS: Collection includes thousands of full-text journals, dissertations, working papers, country-and industry-focused reports. Its international coverage gives a holistic view of companies and business trends around the world.
- ACE-KP, ACE-MF, ACE-Equity: The knowledge portal is an online database that provides data on Indian companies, industries, mutual funds and macroeconomics.
- Ebrary: It is an online digital library that has more than 1,00,000 scholarly e-books.
- EBSCO host: An intuitive online research platform with quality databases and search features. It offers high-quality articles licensed from reputablepublishers recognized by library professionals
- Press reader : A digital newspaper with more than 1,000+ newspapers and magazines from around the globe.
- Access to real-time financial market data through the Bloomberg terminal to augment courses in various financial markets.

All of these services are regularly used by students to enrich their educational inputs and augment their learning while on campus.



HOSTELS

The hostels 'Yajur' and 'Atharva' have twin-sharing rooms with all modern amenities required by the students for comfortable study circumstances. Hostels 'Vinayak', 'Karthik', and 'Kailash' are located outside the campus and are accessible by bus shuttle service provided by the institute.

- Well-lit and adequately ventilated rooms with attached washrooms
- Access to high-speed, lag-proof Wi-Fi facility
- Proper maintenance with the dedicated and trained housekeeping staff
- Located on the bank of the river Yamuna,
- rendering pleasant weather throughout the calendar year
- CCTV surveillance throughout the campus for safety and security





SPORTS

"Health is a state of complete harmony of the body, mind, and spirit. " - B K S lyengar.

At IIM Sirmaur, we firmly resonate with the above. We believe in the importance of sports to combat mental fatigue and build discipline, confidence, team spirit, and accountability amongst the students. With this in view, we ensure the institute's availability of top-notch sports facilities.

- Dedicated teams for various sports participate in inter-college competitions and have brought numerous laurels to the institute in the past.
- Methodological space allocation and equipment availability allow the students to indulge in varied sports, namely football, cricket, badminton, volleyball, pool, snooker, football and table tennis, both at campus premises and hostel accommodation.
- High-mast lighting of the field ensures safety of the students even during the night.

GYMNASIUM

"Exercise is the key not only to physical health but to peace of mind" - Nelson Mandela.

At IIM Sirmaur, we firmly believe that students should prioritise physical fitness along with their rigorous academics. To ensure this, we provide fully-functional gyms at all times.

- Availability of modern and essential fitness and training equipment
- 24X7 Gymnasium accessibility to students
- Separate gymnasiums present both on campus and in hostels
- Exclusive time slots for girls

Student Leadership

Student Council

IIM Sirmaur provides students an opportunity to govern themselves through the Student Council. The Student Council of IIM Sirmaur comprises six elected representatives - The President, the Treasurer, The Infrastructure Secretary, The Sports Secretary, The Mess Secretary and the Cultural Secretary. In addition to serving as the students and the administration, the body takes an active role in providing constructive feedback on the various systems and processes at IIM Sirmaur. The council also works on promoting various academic and non academic activities that enriches student life at IIM Sirmaur.



Placement Committee

The Placement Committee T&HM fundamentally focuses on managing all the placement activities for the newly started MBA Tourism and Hospitality Management program. It also ensures the readiness of fellow students for the corporate world, keeping in mind the tourism and hospitality industry's specific requirements. Students work in areas like strategic planning, marketing, analysis, and change management within the hospitality sector.

The committee also plays a vital role in developing and maintaining a sustainable and long-term relationship with the corporate world via many engagement initiatives like Live Projects and our leadership talk series "Vyakhyan". Industry experts from firms like SOTC, FICCI, and Abercrombie and Kent are a part of the series. The series is aimed at bridging the gap between classroom learning and real-world problems in the tourism industry. Every session enriches the perspective of the class on emerging trends and contemporary issues of the global business world

Training and Development Cell (T&HM)

The Himalayan IIM's culture is one that actively supports participation in learning activities and the application of new knowledge and skills on the job. Professional development is provided in many different, easily accessible ways to accommodate diverse learning styles and needs. People attending our training programs learn valuable knowledge and skills in ways that enhance learning, retention, and application.

We enhance students' knowledge and skills with high-quality, accessible training and professional development opportunities to support The Himalayan IIM's vision of becoming the best public university dedicated to postgraduate education and research.

We are responsible for mentoring, guiding, and conducting various Training & development activities for the batch; helping the Placement Team meet their objectives by developing & implementing high-impact learning & development programs aligned with corporate needs and priorities and; conducting organizational needs analysis and creating training plans to ensure that all students have the required competencies to excel in their roles.

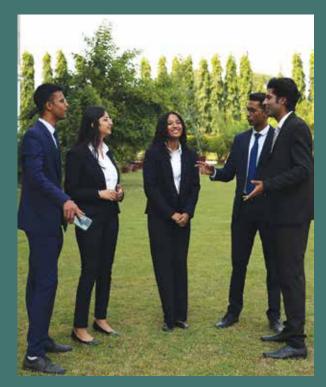
Student Academic Committee

The Student Academic Committee (SAC) of IIM Sirmaur acts as an aide to the PGP office. The SAC assists in administrative activities by maintaining student attendance records, handling feedback and grievances regarding academics, and processing documents like student ID cards. The SAC also helps in academic activities by reviewing and modifying the course to provide students with industry-relevant coursework and facilitates the smooth conduction of exams. The SAC looks after the timely distribution of course material and constantly collects feedback about the institute's faculty and coursework. The SAC also mentors CRs to ensure maximum class participation and smooth operations of day-to-day class activities. It also keeps a check on students to maintain the utmost professionalism in and out of class.

Infrastructure and IT Committee

The Infrastructure Committee of IIM Sirmaur is primarily responsible for the onboarding, hostel allotment, and resolving the inventory-related issues faced by the students on campus. The committee works with campus clubs and committees, assisting in their efficient operations by providing the necessary infrastructure, allocating designated spaces, and supervising their activity during college events.

Ensuring the maintenance of appropriate behavior on campus in accordance with college rules and regulations is also the responsibility of the Infrastructure and IT Committee. The team is committed to working tirelessly to resolve the daily issues faced by students, such as procurement of inventories, seamless internet connectivity, and maintenance of the hostels and campus. The Infrastructure Committee aims to provide world-class facilities to everyone on the campus by acting as a bridge between the students and the administration.



Sanskriti The Cultural Committee

Intending to enrich the quality of India's distinctive culture and heritage and enlarge social circles, Sanskriti - the Cultural Committee cherishes diversity by celebrating festivals like Eid, Holi, Diwali, Christmas and Onam. It is also responsible for conducting IIM Sirmaur's flagship inter-college Annual Management, Cultural and sports fest, Sierra, where students from more than 450 colleges actively contribute and participate. By creating a homely aura on the campus, Sanskriti constantly works towards uplifting the students' spirits. It provides a platform for students to hold social gatherings and relish with each other in their leisure amidst rigorous academics. 'Festival of mountains' is the general tagline of the fest and this year's theme was 'Colorful Odyssey'. The committee also frequently engages students in activities like open-air jamming and fun games.

In essence, Sanskriti constantly works to increase awareness about different aspects of diversity inclusion and strives hard to inspire young minds to imbibe the values embedded in it irrespective of the students' diverse backgrounds.

Mess Committee

The Mess Committee serves as a link between students and their homes when it comes to food. It always looks forward to providing the students, faculties and staff members with a diverse and devouring food menu that undergoes monthly updates. During the festive season, it ensures that the students feel at home by providing authentic cultural and festive dishes, including food specific to the fasting season. If seen fit, the committee also entertains special requests and cooking assistance from the students and even lets them cook whenever they can contribute. Furthermore, in order to foster the network building and open communication culture, the Mess Committee also regularly organises outdoor Food Nights.

The Mess Committee takes care of each meal's quality, hygiene and nutritional value. Furthermore, with sustainability at its core, it works towards minimizing the wastage of food. The committee also receives feedback regularly from the students about the food and mess so as to update the operations accordingly. Along with the constant support of the administration in procuring all sorts of infrastructural help to serve the students, the mess committee truly works towards keeping the force of IIM Sirmaur nourished.

Industrial Relations and Sponsorship Committee

One of the foremost functions of a business school is building relations to propel the organic growth of the Institute by connecting to industries across the country.

The Industrial Relations and Sponsorship Committee (IRS) is committed to establishing and upholding a higher level of relationship standard between IIM Sirmaur and the industries and corporate organisations. The Committee acts as a bridge between the student community and the industries. It brings in live projects from esteemed organisations and subsequently enables the students to put their academic knowledge to the test. It also organises guest lectures and industry visits for the students, allowing them to understand, appreciate and actively pursue industry requirements. Such practices also help industries in leveraging the high-potential student community to address their problems.

The committee works towards building a strong network with the industries to cater to various needs arising in this VUCA world. Further, the committee channelizes its relationship with the industry to offer them a platform for sponsorships and promotions for various events conducted in the Institute around the year.

Sports Committee

One shouldn't let success diminish the desire to be a winner. There's always room for improvement in every sportsperson. The lessons learned on the field helps in developing leaders of tomorrow. The Sports Committee of IIM Sirmaur is devoted to providing top-notch sports facilities to relax after the hectic academic curriculum and help the students remain mentally and physically fit.

The Sports Committee organizes various intra and inter-college sports events from the IPL auction to the annual cricketing extravaganza Sirmaur Premier league, to name a very few. The committee recently inaugurated two practice pitches and added them to the already extensive sports Catalogue of a Football Ground, Badminton Court, Volleyball Court, Gym, and other indoor sports facilities such as Table Tennis, Football, Snooker and Pool Table. The Sports Committee is dedicated to further building the sports infrastructure at IIM Sirmaur and promoting a healthy competitive sporting spirit among all the students.

Alumni Cell

Alumni are the prized possessions of any institute. The Alumni cell at IIM Sirmaur acts as a liaison between the alumni and the institution. It provides a mentorship platform through its "Reminiscence" series, where the students learn from the alumni via live projects, guest lectures, and Industry visits.

The Alumni cell also maintains the "Alumni Portal" where the alumni can share their knowledge, latest developments and accomplishments. This helps students explore the breadth of opportunities to connect with their fellow alumni and with IIM Sirmaur, gaining several advantages such as social and professional networking, continuing education, and career counselling.

The Alumni Cell is further working towards organizing events that will give the institute more benefits, such as Alumni Chapter Meets, Campus Reunions, Business Conclaves, Engagement Competitions for Alumni, etc. With a vision that aims to coalesce the IIM Sirmaur fraternity, the Alumni cell ensures a symbiotic relationship between the alumni base and the Institution.

Entrepreneurship and Incubation Cell

The Entrepreneurship and Incubation Cell of IIM Sirmaur has dedicated itself to fostering an entrepreneurial spirit among the students. It serves as a platform for the students to demonstrate their entrepreneurial skills and convert their ideas into business realities. With an aim to create an ecosystem for the startups ready to be launched by our student community, it facilitates guest lectures, regular workshops, mentoring from industry experts, and networking with Venture Capitalists to nurture and enrich budding entrepreneurs with all the resources.

The cell sow sustainability seeds at the core of our ecosystem to bring a startup revolution that can bring change in society while reaping the fruits of success along with nation-building.



Since its time of inception, it has become an epicenter of innovating business ideas and converting them into actual working businesses through these guiding steps:

- Ideation phase: Compile and organize the canvas of raw ideas into a goal
- Planning phase: Mentorship from industry experts in a specific domain to define the journey and its milestones
- Validation phase: Guidance and interaction with mentors (CXO's and business coaches) to check engines before the ship leaves the dock
- Launch phase: Legal and documentation assistance along with measuring all the important parameters to launch the startup
- Execution phase: Continuous monitoring and help on different problems and working on the solutions to validate.

The cell has so far, successfully onboarded 12 new start-up ideas and is working rigorously to attain the Atal Incubation Centre status. The E&I cell has also started partnering with a law firm for its smooth functioning.

Sankalp The CSR Cell

Sankalp, the CSR Cell of IIM Sirmaur, embodies the Institute's spirit of significantly contributing to society by enabling each member of the student body and the IIM Sirmaur family to become a socially responsible and conscious citizen. Sankalp believes in making a difference in the lives of the underprivileged through donation campaigns and organising various national-level CSR events.

Recently, Sankalp partnered with a local Government body to assist the SHG in developing a Sustainable Model of Waste Management and sprang into action against floods in Bihar and Assam. It was also honoured to host two Padma Shri Awardees, Dr Praksh Baba Amte and Dr Janak Palta, to speak about "Wildlife Protection and Village Development" and "Sustainable development." Aside from these events, the cell also hosted a panel discussion on "Plastic Waste Management," a clothing donation drive for adjacent slums, and a mini-marathon called "UDVEG: Run for Unity" under the auspices of the Ministry of Human Resource Development.

Sankalp aspires to be a force for good in society and a catalyst for change. The community outreach effort aspires to stay true to its slogan, 'Sowing Hope into Lives,' and make IIM Sirmaur an institute that cares, thanks to the dedicated services of IIM Sirmaur students.



Media Cell

The Media Cell at IIM Sirmaur is a student-driven body responsible for creating and nurturing the brand image of the institute amongst external stakeholders. The cell manages the social media presence of the institute on multiple platforms like LinkedIn, Twitter, Instagram, Facebook and YouTube channels; creates strategic campaigns delivered through creative content representing the institute's pedagogy. The Media Cell handles the branding of IIM Sirmaur by offering end-to-end solutions for the institute's official merchandise.

The Media Cell facilitates communication between prospective students and the administration during admission season by forming the admissions committee with volunteers. They also handle the coverage of the various events organised by other student bodies and the administration.

Domain-based Clubs

MARKAIZEN The Marketing Club

Markaizen, the marketing club of IIM Sirmaur is highly creativity and innovation-driven. It aims to ignite a deep interest in the field of marketing amongst enthusiasts. The club organizes a wide range of events such as guest lectures, conclaves, quizzes, simulation games, and online competitions. These events provide students with a platform to put theoretical concepts to the test and get exposed to new ideas and fresh insights in the marketing world.

Through its events spread across the year, Markaizen aims to deliver practical applications of marketing with a fun element attached to them. By fostering creativity and encouraging uncliched solutions to marketing concerned bulwarks, Markaizen brings out the original and strategic sides of all student participants. Adding to this, in the spirit of encouraging knowledge building, Markaizen recently started 'Marketing Mandli', an initiative to promote open discussions, on recent marketing trends, amongst the students.

FINSERVE The Finance and Economics Club

FinServe is a club of passionate individuals eager to pursue careers in the domain of Finance. It aims to stay current with financial trends and concentrate on research in topics including but not limited to financial markets, financial instruments, mergers and acquisitions, financial engineering, cryptocurrencies, etc.

The main objective is to bridge the gap between theoretical learning and practical learning. The club also aims to give a platform to the students to bring out their best and improvise upon their concepts with a better practical understanding.

FinServe strives on equipping students with the skills and know-how to advance in the field of Finance and furnishes relevant and in-demand workshops, certification courses and live projects for the students.

The club passionately and enthusiastically plans and conducts various inter-college and intra-college events throughout the year for the students of IIM Sirmaur and beyond. The annual flagship event, Apple-o-nomics, attracts students from top B-Schools across the world.



SCOPE The Operations Club

Scope focuses primarily on equipping the students with the fundamental skills demanded by the manufacturing and the service industry in Operations and Supply Chain Management. The club believes in enhancing knowledge and adding value to classroom learnings through frequent meetups among students to facilitate knowledge sharing and peer learning, guest lectures by prominent industry leaders having years of expertise in the field, and conducting workshops, masterclasses and industrial visits. The club has planned industrial visits to Mankind pharma, Biological E Pharma and Carlsberg India Pvt Ltd to enhance the understanding of manufacturing processes amongst the students and develop an interest towards the field through practical exposure and learning.

The club also conducts various competitions like quizzes, simulations and case studies for students belonging to IIM Sirmaur and other B-Schools across the country to provide students with a platform to gauge and test their knowledge of the domain among the best and brilliant minds of our country. At the same time, it facilitates certifications like Grant Thorton's Six Sigma green belt, KPMG Project Management Training and courses offered by ISCEA to help students, especially those who are inclined towards operations and who wish to develop excellent overall profiles.

HORIZON The HR Club

The HR Club of IIM Sirmaur caters to those having a keen interest in the domain of HR. The club provides budding managers with the learning required to utilise one of the most critical resources of any organisation - Human Resources.

The activities are aimed at bringing IIM Sirmaur to the forefront of Human Resource Management and bridging the gap between corporate and academia. It organises various inter and intra-college events such as innovative case study competitions, quiz competitions, and various simulations, which help the students get involved and gain awareness about the new HR practices being followed in the industry.





DATONICS The Analytics Club

Datonics seeks to promote the students of IIM Sirmaur to better understand the field of IT and Analytics. As data is considered the "oil of the 21st century", the club endeavours to decipher the digital world and get actionable insights to leverage business models utilising that very 'oil of the 21st century.' Throughout the year, it conducts various activities to promote the Domain culture. Datonics is responsible for organising analytics certification programmes such as business analytics and data visualisation that enable students to be industry fit in today's data-driven world. It also conducts workshops, quizzes, and various intra and intercollegiate events to give students a hands-on learning experience.

The club also provides academic support to students by partnering with companies to conduct real-time analytics case competitions and host guest lectures by industry experts.

CONSULERE The Consulting Club

Consulere serves as an umbrella club for various business domains such as marketing, operations, H R, and finance, aims to foster a learning environment for students to deal with strategic and consulting issues and provide them with opportunities to develop impactful contributions to corporate organisations. The club aspires to deliver strategic solutions to clients that align with current industry standards and contemporary educational trends.

Consulere aims to promote student interest in the consulting business and encourage the growth of consulting career options by offering IIM Sirmaur students year-round education, training for summer and final placements, mentorship, and relationship-building activities with classmates, alums, and consulting firms. It also aims to provide the necessary knowledge and boost the required skill sets of students by organizing various events such as workshops, guesstimates, quizzes, national-level case competitions and business conclaves.



SPIN MASTERS The Strategy Club

Spin Masters is a student-driven endeavour that strives to bridge the interlude between the industry and aspiring managers, catering to real-time scenarios. It streamlines the students in accumulating practical knowledge by delivering various live project prospects where they get to learn from industry stalwarts. Spin Masters make efforts to raise strategic insight among the students by conducting multiple inter-college and intra-college workshops like Strategic Sundays, Knowledge sessions, Strategic article writing, quizzes, case study competitions, and events in collaboration with the connoisseurs of the corporate world.

Their vision and mission are to nurture students to inculcate expertise in strategic management, team building, event management, and creativity. Making industrial connections is the chosen path to knowledge and triumph. With this objective, they perform eclectic activities throughout the year to provide the students with a platform to interact with each other, test their analytical thinking skills, and gain a viewpoint on recent strategic developments and enactments by diverse market leaders to remain forth on the race. Spin Masters believes in making strategic management effortless for everyone and not allowing it to be thought of as a niche field.

PRODMAN The Product Management Club

"Good companies manage Engineering. Great companies manage Products." – Thomas Schranz.

If there exists an exhilarating desire to devise and concoct something for this world and think that some crises and demands occur that can be solved and fulfilled by some outlandish ideas, then welcome to ProdMan, the Product Management Club of IIM Sirmaur. The club would ensure that you harbour the appropriate materials and guidance to begin your expedition in the field of product management. The club aspires to enhance the capabilities of interested students through various competitions, workshops, guest lectures by industrial experts, and a variety of different live projects. The club has the vision of bringing the product aficionados of IIM Sirmaur to the peak of their skillset and seize the ultimate career opportunities in this domain.



ATITHYA The Tourism and Hospitality Club

Atithya focuses on enhancing students' competencies to pursue a career in the tourism and hospitality industry by conducting various inter-college activities, guest lectures, business simulations, quizzes, and debates. At its core, Athitha believes in providing more realistic projects and opportunities to give students essential exposure to advancements and breakthroughs in this field.

The club focuses on advancing tourism and hospitality management studies, fostering social and cultural growth, developing leadership qualities, career mentoring, enhancing soft skills, networking, and professional advancement in this field. The club has brought in numerous live projects from eminent firms such as MakeMyTrip and many more.

Athithya aims to establish solid industrial bases through partnerships with various institutions and organizations (both national and international) operating in the same area.

Interest-based Clubs

CAPITAL 51 The Trading and Investment Club

The stock market plays a pivotal role in the growth of an economy, which is one of the major reasons why it is closely monitored by governments, central banks, companies and even the general public. Capital 51 aims at ensuring that the students understand and ace these complexities posed in the capital market.

The club rolls out informational pieces and discusses various events like stock market trends, sector-wise trends, how different companies are performing on the stock market and techniques and strategies to invest in the market. It also conducts informative sessions, quizzes, expert talks, and virtual trading and portfolio management competitions.

RANGMANCH The Arts Club

RangManch is the arts club of IIM Sirmaur which started with the idea of providing a healthy deviation from the rigorous routine of academics at IIM Sirmaur. The club believes that each of us has a creative side to his/her personality, and all we need is a conduit for our vigorous energies. It encourages students to engage in cultural activities exhibiting their talents.

Apart from delivering exquisite performances throughout the year on various occasions and conducting events that bring out students' creative side, the club also organises events such as Dandiya Night, Bontakshari, etc. The club has a strong YouTube presence with a wide variety of videos; some are already published and some are in the pipeline because "Creativity is not the way we think, it is the way we like to live."

The club also provides a platform for students to exhibit their music and dance skills through CRUX-the official band of IIM Sirmaur and BLAZE-the official dance team of IIM Sirmaur.

VIBGYOR The Photography Club

Vibgyor is a group of like-minded members who love to express their energy and passion through photography. The main aim is to offer a platform on which individuals can promote their work and express themselves to a broader audience and help individuals understand the intricacies of photography without overlooking other management learning aspects. The club aspires to feed an inherent sense of feeling about photography within people and provide them with a perspective to view the life around them. In recent years, the work produced by Vibgyor has attracted a lot of views and buzz in the mainstream, touching upon nuances of daily happenings on a creative front. The club is aspiring to amplify its achievement by maintaining the continuum and keeping its offering and exclusivity open. Overall, creating an ecosystem for the genial individuals to discover, develop and deploy and express their creativity in the genus of photography.

QUIZZAR The Quizzing Club

The aim of a Quizzing Club is to provide students with useful insight into the non-academic aspects of the business so that they can shape their careers in such a way that they are informed about current events around the world. Quizzar organises its flagship event, "The King of Clubs, Cells, and Committees" to promote team building and collectivism around the institute.

Besides this, Quizzar also conducts inter-college events like Controquiz KnAwQs for Brilliant Managerial minds across the nation to test their acumen across various management fields and to evaluate where they stand across their counterparts. Quizzar also takes care of the fun side of things by conducting events such as "The Freshers and the Farewell Quiz" and " "Seriesaholic" and many more.

Ek Bharat Shrestha Bharat

Ek Bharat Shrestha Bharat (EBSB) has been one of the major programmes of the Government of India that intends to upgrade cooperation and advance understanding between individuals of various states/UTs through state/UT matching. The states carry out activities to empower an organized cultural connection in language learning, culture, customs and music, the travel industry and cuisines, sports and sharing of best practices, and so on.

The EBSB club of IIM Sirmaur has conducted several cultural activities and events focused on bringing the states of Himachal Pradesh and Kerala closer together to make people aware of the rich heritage and ethos that these two states boast of. Some of the events that the club has conducted so far are,"Mystify", a pan-India quiz, documentaries featuring our cultural heritage, artistic Bharatanatyam performances, the celebration of the festival 'Onam' which witnessed numerous regional games and rituals.

Through its events, the club imbibes knowledge regarding India's rich heritage in an immersive manner.



DARPAN The Literary Club

The word "Darpan" originates from Hindi and translates to "mirror" in English. The literary club of IIM Sirmaur, Darpan, encourages the students to explore their multiple personas in addition to their usual academics, much like mirrors allow you to see your reflection with different personalities.

The club aims to encourage a love of words and creativity among the students along with a sense of literary appreciation for all languages. The club provides a platform to foster literary creativity and give them a platform for self-expression through their social media events. The club's vision is to promote intellectual stimulation and instill a passion for lifelong learning in students. The club hosts regular book meetings, book exchange activities, spoken tales, and poetry recitations. The club also organises various competitions like creative writing, extempore, debates, and quizzes etc.

EVENTS

UDGAM The Marketing and Operations Conclave

Udgam 3.0 was organized by Markaizen, the Marketing club, and Scope, the Operations club of IIM Sirmaur. The event was held on the 19th and 20th of November in hybrid mode. Twenty-four industry experts from multiple sectors were invited to share their knowledge and insights on the theme "Envisioning the PhyGital Future."

The guest speakers engaged with the students and discussed topics such as "The Phygital Way to Serve Customers – Leveraging Space, Time & Technology"; "Operating PhyGitally – New, Norm or Necessity?"; "Augmenting PhyGital Visibility – A New Marketing Approach," and "Hubotics in Supply Chain – Co-existence of the Computer and the Brain."



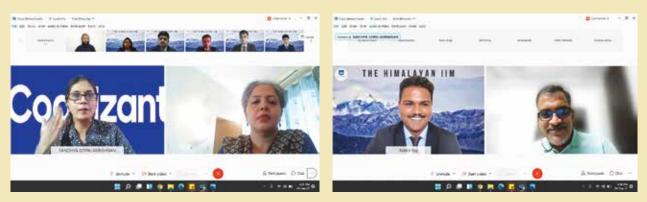
NIRMAAN The Leadership Summit

Nirmaan – Leadership Webinar 4.0 was organized by the Industrial Relations and Sponsorship Committee of IIM Sirmaur. The event was hosted online on the 13th and 14th of November 2021. The webinar comprised eight panels with 42 remarkable industry leaders and field experts as panelists from various sectors.

Students gained valuable insights through the interactive and knowledge-stimulating sessions on multiple leadership topics like "Changing Leader – Changing Organization," "Diversity in Leadership," "Leading Gen-Z," "Becoming Agents of Change," and many more. The students gained varied perspectives on numerous concepts of leadership.



ANKURAN 3.0 The HR conclave



Ankuran 3.0 was organized by Horizon, the HR Club of IIM Sirmaur, with a panel discussion on "Unveiling Talent Management and Transitioning into the future" under the theme "Tenacity." The event was scheduled on September 4, 2021.

Students had the opportunity to interact with remarkable HR professionals like

- 1) Mr M S Venkatesh, CHRO, DFM Foods Limited
- 2) Dr Manavi Pathak, Talent Development, Learning Head, Trent Tata Retail
- 3) Mr Charles Godwin, HR Leader, ZOHO Corporation
- 4) Ms Sandhya Gopalakrishnan, Moderator, and Panelist, Associate Director HR (Talent & Transformation Team) Cognizant
 5) Mr Chalapathy Meka Venkata, Sr. Director & Head Talent Management & Graduate Talent Program, Virtusa Consulting Services

The sessions were highly beneficial and provided valuable insights to our students.

SIERRA

Every year, the Annual cultural and management fest Sierra is organized by Sanskriti, the Cultural Committee, in collaboration with the Industrial Relations and Sponsorship Committee of IIM Sirmaur. In 2022, Sierra was held with the theme "Colorful Odyssey: our canvas, your colors." Students participated in numerous fascinating activities, including management, sports, and cultural events, with cash rewards of over 11 lakhs.

The limelight of Sierra'22 were the entertainment events organized on the 22nd and 23rd of March in which stand-up comedian Nishant Suri, "Satyug Band," and the music artist of the evening, Gajendra Verma, delighted students with their incredible performances.







TEDx

TEDxIIMSirmaur is one of the most significant events held at IIM Sirmaur annually. The TEDx Club of the institute organizes this event. The fifth edition of TEDxIIMSirmaur, held on 15th March 2022, is centered on "Meraki."

The word Meraki is often used to express the act of leaving a piece of yourself, your spirit, your creativity, and your love in what you do. The event encouraged students to devote all energy and focus on the present and to value the process as much as the outcome.



The students had the opportunity to interact with nine guest speakers from various professions, who shared their experiences and perspectives on working hard and making little sacrifices to achieve greatness.



PARYATAN

Atithya, the Tourism & Hospitality club of IIM Sirmaur, inaugurated its annual conclave, Paryatan on National Tourism Day, January 25, 2022.

The conclave aimed at connecting with industry stalwarts to promote innovation and skill development and inculcate students with pragmatic knowledge to help fit into the workforce of the ever-changing tourism sector.

Paryatan comprised national-level competitions like Startupscape and Tales of Travel, and interactive Panel Discussions with several distinguished industry experts from the travel and tourism sector. The conclave concluded on 5th February 2022.

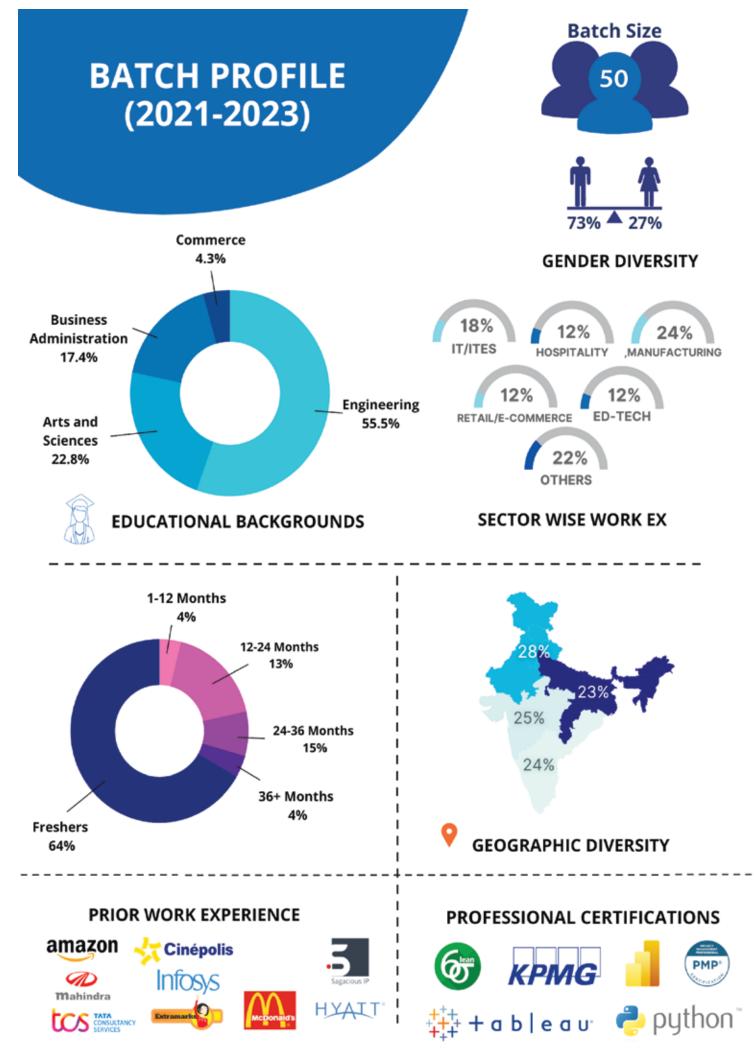


Guest Lectures Conducted By The Placemnt Committee – MBA (T&HM) For The Year 2021-2022

Guest Speaker	Profile	Company	Торіс
Mr Nishant Kashikar	Country Manager	Tourism Australia	"Changing Marketing Strategies for International Destinations"
Ms Vijayeta	James Global Sales Effectiveness Leader	TBO Holidays	"B2B VS B2C across the travel ecosystem
Ms Pallavi Agarwal	Founder & CEO	goSTOPS	"Hospitality: More than just Hotels"
Mr Punit Modhgil	Founder	Octane Research	"Top 6 skills that employers look for in a MBA"
Mr Anil Kumar	Founder & Director	AXYZ Hospitality Pvt Ltd	"Decoding the labyrinth of sales in the Hospitality Industry"
Mr NiveshBhagtani	Next GM of India (First Runner Up) World's Greatest Hospitality Talent (Finalist)	Emaar Hospitality Group, Dubai Columnist	"Futuristic Career Avenues for MBAs in Hospitality"
Mr Mikhail Lari	Executive Director	Hotel Everest International Nepal	"Emerging Vision for the Hospitality Industry"
Ms ZinalDoshi	Founder& CEO	The Flapper Life	"Resilience is the thing with failure"
Dr Amit Sharma	VP-Contracting & Product Development, Abercombie and Kent, Expert Roster UNWTO	Abercrombie and Kent	"Sustainable Tourism: Inventing Opportunity and Navigating Horizons"
Mr Ashish Kumar	Co Chairman FICCI Travel	FICCI Travel	"Future Jobs & Skill Development in Tourism"
Mr Kunal Bharti	Vice President, Global Sales & Distribution at Selina, London, UK	Selina, London, UK	"Tourism in the covid era"
Mr Rakesh Bawa	VP & Head - National SalesIndia	SOTC Travel Ltd	"Technology, transformations & travel"



38 I MBA Final Placement Brochure

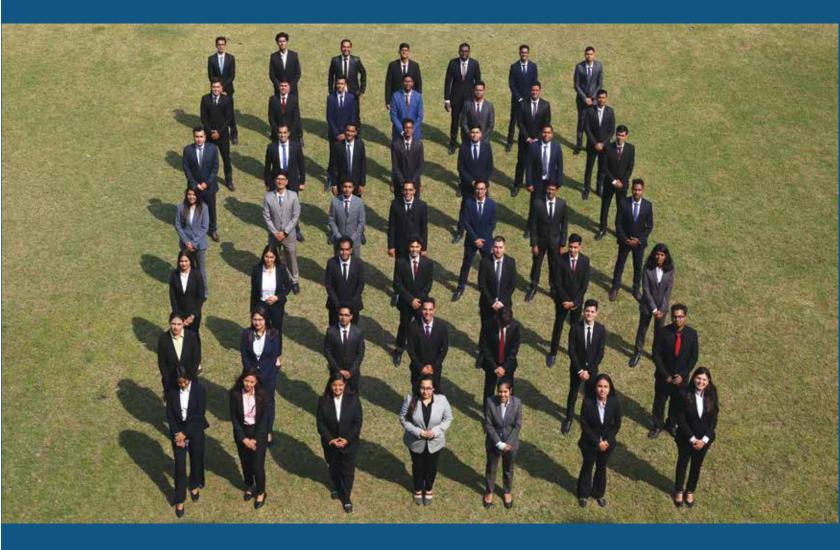


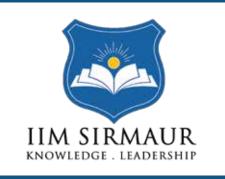
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BATCH 2021-23







Aakanksha Gupta, 23 BE/BTech

Electronics and Communication Shri Mata Vaishno Devi University, Katra Internship Reserve Bank of India Role General Management

Aakanksha is a dedicated, strategic, and optimistic person who firmly believes that consistent hard work is the key to success. She is active in social work and has shown leadership skills by organizing several events during graduation. She has interned at RBI, Delhi, and PGCL and loves traveling and painting.

Certifications:

- · Henry Harvin Certified Python Business Analyst
- Henry Harvin Tableau Desktop Certified Associate
- Coursera Foundations of Project Management



Abdul Ahad, 23 RA

Economics (H) University of Delhi Internship MakeMyTrip Role Marketing and Sales

Ahad is a rational, perspective professional who quickly adapts to diverse situations. He is curious, trying to pounce on every opportunity to enhance his knowledge, skills, and personality. He is a rider who loves exploring new places. He plays football and believes in doing good for the people.

Certifications:

- EFMD-EOCCS certified Online Management Course
- Global Management Challenge (Simulation)

in www.linkedin.com/in/aakanksha-212-gupta

in www.linkedin.com/in/abdulahad1999



Aman Mittal, 24 BCom

Satyawati College, University of Delhi Internship C H G & Associates Role Finance

Aman is amiable and trustworthy. He likes doing new and different things. He is tenacious and passionate about his work and a responsible team player as well. He is also gregarious and exuberant. Besides this, he has a keen interest in cricket and music.



BE/BTech Electrical Jamia Millia Islamia Work Exp. 15 months Internship The Claridges Role Marketing and Sales

Ankit is an avid learner and a detail-oriented person. Ankit's area of interest lies in Sales & Marketing, Supply chain, and Operations. He likes to keep increasing his knowledge through reading books and journals and being updated on the latest on-goings in the fields of his interest. On a personal level, Ankit enjoys long drives to the outskirts and listening to music.

Certifications:

Coding Ninjas - Data Science and Machine Learning

in https://www.linkedin.com/in/amanmittal10

in https://www.linkedin.com/in/singhalankit1309/



Ankur Srivastava, 23

BE/BTech Electrical Delhi Technological University Internship goSTOPS Role Marketing and Sales

Ankur is an extremely enthusiastic, motivated, and hard-working individual. He is an able leader with a passion for singing and traveling. He is a true all-rounder and strives to excel in all that he pursues.

Certifications:

- Coursera Product and Brand Management
- Coursera SQL for Data Science
- Coursera Python Data Structures

in http://www.linkedin.com/in/anksri-iims



Anshuman Singh, 29 BE/BTech Electronics and Communications Sharda University Work Exp. 53 months Internship goSTOPS Role Human Resources

Anshuman's interest in the tourism industry began during his travels across the country. Anshuman interned with the goSTOPS, learning about HR in Hospitality Industry. When not busy reading for his future in HR, he enjoys traveling to new destinations.

in www.linkedin.com/in/anshadmin



Arjun Ram, 22

BA Social Sciences *TISS Mumbai* Internship goSTOPS Role General Management

Arjun, former Cultural Secretary of TISS, is a spirited and driven individual that converts adversity into opportunity. The current batch topper, he employs lean Project Management techniques to elicit maximum efficiency out of existing system architecture. Arjun operationalizes real-time consensus that is solution-driven and believes in leveraging human resources as the fundamental business asset. A multi-lingual proficient in six languages and a Karate Black Belt, he is enabled by team spirit.

Certifications:

- IIT Bombay AIR 53, GATE 2021
- KPMG-Certification Training Course on Project Management (PMP[®] - KPMG)
- United Nations A+ Holder, Rapprochement and Conflict Resolution Certification

in https://www.linkedin.com/in/arjun-ram-vipras/



Ashmeet Arora, 26 BE/BTech Computer Science *Chandigarh Engineering College* Work Exp. 20 months Internship Musafir Role Marketing and Sales

Ashmeet is an ideal blend of innovation and diligence. Carrying himself with an entrepreneurial and goal-oriented mindset, he executes work with different creative and strategic approaches. He also has first-hand multi-national leadership experience and rich exposure to various future technologies. He reads and travels in his spare time.

Certifications:

- Kings College London Business Management
- IIM Bangalore Business Communication
- University of Toronto Behavioural Economics

in https://www.linkedin.com/in/ashmeet/



Bharat Bhushan Saikia, 24

BE/BTech Information Technology Gauhati University Institute of Science and Technology Internship MakeMyTrip Role Operations

Bharat is currently the senior coordinator of Datonics – The Analytics Club of IIM Sirmaur. He is a lifelong learner who loves analysing and playing with data and solving complex problems. He thrives under pressure and enjoys a fast-paced environment, always looking forward to pushing his limits.

Certifications:

- NPTEL Python for Data Science
- CDAC Big Data Technologies
- Coursera Google Cloud Platform Industrial IoT for Google cloud

in https://www.linkedin.com/in/bharat-saikia/



Deepak Kumar Singh, 26

Finance Graphic Era Deemed to be University Internship The Lalit Role Finance

Deepak is an ambitious, self-motivated, and dynamic individual. During his summer internship, he demonstrated excellent leadership, reliability, and discipline in handling entrusted responsibilities. Adept at strategic and analytical thinking, he comprehends the significance of teamwork and resilience. He is optimistic, looks forward to challenging tasks, and strives to achieve higher.

Certifications:

- Udemy The Complete Digital Marketing course
- Udemy- The Business Intelligence Analyst course
- Udemy The Data Science course

in http://www.linkedin.com/in/deepak-kumar-singh-



Divya Bansal, 23 BE/BTech Computer Science

IIMT College of Engineering, Greater Noida Internship Wansa

Role Human Resources

Divya is a passionate, creative, and dedicated individual who has a passion for the marketing industry. She completed her internship in the marketing and human resources departments. She has sound technical skills. Along with this, she is an active member of college clubs and committees. She believes in consistent effort. **Certifications:**

- KPMG Lean Six Sigma Green Belt Certification
- IIT MADRAS- N.P.T.E.L Online certification in Programming, data structure and algorithm using C



Gowsalya P, 25 BE/BTech Biotechnology Anna University BIT Campus Work Exp. 20 months Internship ElectricPe Role Human Resources

Gowsalya is a vibrant and highly optimistic woman. She is a go-getter, excelling in resource and time management. She is an explorer who keeps expanding her limits by taking calculated risks and smart decisions. She, being a food traveller by hobby, intends to keep a work-life balance.

Certifications:

- Google Project Management Professional Certificate
- Duke University Business Metrics for Data-Driven Companies
- Macquarie University Excel Skills for Business: Essentials

in https://www.linkedin.com/in/gowsalya-p

in https://www.linkedin.com/in/divyabansal20



Harsh Vardhan Singh Chauhan, 31 **BE/BTech**

Civil United College of Engineering and Research, Allahabad (Prayagraj) Work Exp. 56 months Internship IHG Role Marketing & Sales

Harsh is a goal-oriented person who possesses the properties of a leader and a critical thinker. Having an experience of more than 55 months makes him stand with a lot of practical knowledge of corporate functioning, including knowledge of various domains. His inclination lies in the marketing domain.

Certifications:

- KPMG Certification Training Course on Project Management (PMP® - KPMG)
- KPMG Lean Six Sigma Green Belt Certification
- Coursera Google Data Analytics

in https://www.linkedin.com/in/hvsc91/



Harsh Vardhan Verma, 25

BE/BTech Mechanial Technocrats Institute of Technology, Bhopal Internship The Lalit **Role** Operations

Harsh Vardhan is a diligent person who likes to spend time in intellectually engaging activities and conversations along with problem-solving and idea generation. He is a helpful and calm person by nature who also enjoy playing sports and exploring the world.

in https://www.linkedin.com/in/80harshvardhanverma85



Hemanth Pradeep, 29 **BE/BTech** Mechanical Vasavi College of Engineering Work Exp. 34 months Internship Techforce **Role** General Management

Hemanth is a dynamic, sincere, hardworking, dedicated, and quick-learning individual. He worked in Mahindra AFS as an Asst. Manager in the areas of Operations and QA. He is a team player, committed to work, and willing to take up challenges. He actively participates in social welfare activities

Certifications:

- KPMG Lean Six Sigma Green Belt Certification
- NITIE Supply Chain Operations and Disruption Management
- ISO TS : 16949 Internal Auditor



John Paul, 26 BSc Acharya Nagarjuna University

John is a self-motivated, ambitious individual equipped with good soft skills. He is also a quick learner with a flexible and highly adaptive attitude. His internship and live project experience helped him gain practical knowledge. He is also a travel and sports enthusiast who likes playing cricket, football, and chess.

Certifications:

- KPMG Lean Six Sigma Green Belt Certification
- FOREVISION Equity Research and Financial Modelling **Training Certification**

in www.linkedin.com/in/john-paul-7009

in www.linkedin.com/in/hemanth989



Kartik Titirmare, 28

BE/BTech Electronics Yeshwantrao Chavan College of Engineering (YCCE), Nagpur Internship Finophilia Role Finance

Kartik is an ambitious, optimistic, and self-motivated person with a positive attitude. He is keen to learn new things and apply the same for holistic development and growth. He is a travel, football, and stock market, enthusiast. Skills like leadership, teamwork, and decision-making are some of his attributes.

Certifications:

- Forage J.P Morgan Investment Banking Virtual Internship Certificate
- Coursera Business Analytics Specialization offered by Wharton University of Pennsylvania
- CFI Corporate Finance & Reading Financial Statements

in www.linkedin.com/in/karticule/



Keerthi Narla, 23 BE/BTech Information Technology Anurag Group of Institutions Internship SafetyConnect Role Human Resources

Keerthi is a quick learner and adaptable. She believes serving society can be best brought out through NSS and UBA volunteering. She is enthusiastic and opportunistic in learning about different fields – technical and managerial. She is confident that the various levels of learning will bring out her finest skills of her.

Certifications:

Udemy - HR Analytics course in PowerBI

in https://www.linkedin.com/in/keerthi-narla/



Khyati Bhardwaj, 25 BA

Mathematics (H) Indira Gandhi National Open University Internship IHCL Role Human Resources

Khyati is a blend of mathematics and music. She is an HR Enthusiast and interned at Vivanta, Bhubaneswar. Her observation power is very high. 'Perseverance is bound to bear fruit, in the long run, is her mantra. Result-oriented steps with punctuality make her realize goals in the stipulated time.

Certifications:

- General Electric HR Virtual Experience Program
- Simplilearn Business Analytics with Excel
- Eduonix Microsoft Excel Beginners to Master Course



M Somash, 22 BBA Ramakrishna Mission Vivekananda College Internship Punjab Tourism Role General Management

Somash, a BBA graduate from Chennai, is an ambitious optimist. Patience and learnability are his strengths to combat the ever-changing business environment. Having multiple leadership positions to his name, he is a proficient team player and coordinator. He enjoys fitness and swimming and has a penchant for cooking.

in www.linkedin.com/in/somash-m

in www.linkedin.com/in/khyatib



Mani Agarwal, 24

B Pharm Pharmecuticals Birla Institute of Technology & Science Pilani, Hyderabad Campus Internship IHG Role Human Resources

Mani is an optimistic and jolly person who loves to interact with people. She has a quest to learn and is always up for new challenges. Being a dance and music enthusiast, she participated in and handled many dance events during her graduation. She loves pets a little too much.

Certifications:

- Coursera Google Project Management Professional Certificate
- Coursera Successful Negotiation, University of Michigan
- Coursera Marketing in a Digital World, University of Illinois
- in www.linkedin.com/in/mani-agarwal06



Mansimran Kaur, 24

Panjab University Internship CreditLinks (A Division of Asset Direct) Role Marketing and Sales

Mansimran is a sophisticated and multifaceted individual with impeccable taste and interest in art. She has interned at Urban Company, Make My Trip, and CreditLinks and, being in the Students' Council during her graduation, was keenly involved in organizing events. She is a travel enthusiast and wants to make the world, a better place.

in https://www.linkedin.com/in/mansimrankaur98



Mayank Roy, 26 BE/BTech Mechanical University of Petroleum and Energy Studies Work Exp. 15 months

Internship goSTOPS Role Marketing and Sales

Mayank is an observant, fast-learning, hard-working, creative thinking, and visionary professional. He has vast experience in the IT industry, Construction industry, and Edtech industry. Being a traveling and film-making enthusiast, he has experienced several cultures and communities in India. Recently he has started his journey toward visual content management.

Certifications:

- Google Fundamentals of Digital Marketing
- ICME Lean Championship (Lean Manufacturing System)



Mithilesh Pangul, 23 BE/B.Tech Computer Science *Government College of Engineering, Nagpur* Internship Finophilia Role Finance

Mithilesh is a self-motivated, goal-oriented, and passionate individual. He has shown his leadership skills by organizing cultural events during his undergraduate. Being completed his internship as a capital market analyst, he is a good stock market trader and investor. He is inquisitive and likes to keep up with the latest happenings worldwide. He loves Sudoku, badminton, and chess.

Certifications:

- Ernst & Young Decoding Global Financial Market
- Phoenix Global Certified Equity Research Analyst
- ForeVision Equity Research & Financial Modelling

in https://www.linkedin.com/in/mithilesh-pangul/

in https://www.linkedin.com/in/MayankRoy8943/



Mragendra Singh Bais, 24 BE/BTech

Industrial and Production Shri Govindram Seksaria Institute of Technology and Science Internship Marriott Role Marketing and Sales

Mragendra is a learning enthusiast with a special interest in design thinking. He likes being a Jack of all trades and has a creative approach to problem-solving. He likes taking up new challenges and gaining practical experience through them.

Certifications:

- Worldskills Industrial Design
- RYPM Six Sigma



Mugdha Kilnake, 22

BBA Marketing & Entrepreneurship Symbiosis Centre for Management Studies, Pune Internship goSTOPS Role Marketing and Sales

Mugdha is an optimistic person who adapts to diverse situations well. While working with an NGO, she has shown immense leadership qualities. During her Summer Internship at goSTOPS, she showcased people management skills by identifying and onboarding relevant influencers for brand awareness and promotion. Her hobbies include trekking and cooking.

Certifications:

• KPMG - Lean Six Sigma Green Belt Certification

in www.linkedin.com/in/mragendra-singh-bais

in https://www.linkedin.com/in/mugdhakilnake



Muppalla Vineel , 23

BSc Sri Hari Degree & PG College Work Exp. 23 months Internship Shangri-La Role Human Resources

Vineel is a fun-loving, self-motivated, and hard-working person and has work experience as a marketing executive. During his graduation, he actively participated in organizing events and was awarded the best organizer award. He loves to play basketball and cook. He always tries to make people around him happy.

Certifications:

KPMG - Lean Six Sigma Green Belt Certification

in https://www.linkedin.com/in/vineel-muppalla/

- Google Digital Unlocked Fundamentals of Digital Marketing
- Udemy HR Analytics using MS Excel



Navdha Singh, 22 BBA GS college of Commerce and Economics Internship Radisson Blu Role General Management

Navdha is a sincere and hardworking person. She is highly enthusiastic to take up any challenging assignment. She has a creative mindset, which helps her to solve problems uniquely. She is a very good dancer and has participated in various dance competitions.

Certifications:

• Bajaj Finserv - Certificate Programme in Banking, Finance and Insurance

in https://www.linkedin.com/in/navdhasingh3173



Nixon Jose , 28 BE/BTech Mechanical *Government Engineering College, Bhuj* Work Exp. 31 months Internship BRANDit Role Marketing and Sales

Nixon, a football enthusiast, is an energetic, focused and self-driven individual. During his summer internship, he worked on projects to develop global tourism products, media mix, and community engagement. His previous experience working as a production engineer has given him exposure to managing cross-functional teams, a keen eye for detail, and a troubleshooting attitude.

Certifications:

- University of Virginia Marketing Analytics
- Wharton, University Of Pennsylvania Omnichannel Retail Strategy



NK Abhijith Nair, 25

BE/BTech Information Technology DY Patil University Work Exp. 24 months Internship BRANDit Role Marketing and Sales

Abhijith is a winner as the name suggests and likes to tread new territories and challenges. He has a calm demeanour and hence works well in a team environment. He is proficient in 6 languages, likes to indulge in poetry, and currently works as the Placement Secretary of the Corporate Relations team.

Certifications:

- Henry Harvin Tableau Desktop Qualified Associate
- Henry Harvin Certified Python Business Analyst
- HackerRank Python (Intermediate)

in www.linkedin.com/in/nixonjose

in www.linkedin.com/in/nk-abhijith-nair



Priyanka Soni, 22 BSc

Biological Sciences Sri Venkateswara College, University of Delhi Internship Accor

Role General Management

Priyanka is a self-motivated, optimistic, and confident individual. She has a scientific background, with a strong interest in and knowledge of marketing and communications. She is a skilled marketer with several marketing internship experiences. She has strong communication and public speaking skills, as well as a passion for dancing, anchoring, and traveling.

Certifications:

Google - Digital Marketing



Rahul Baviskar, 26 BSc Hospitality and Hotel Administration *I.H.M. Mumbai* Work Exp. 36 months Internship Goodspace Role Marketing and Sales

Rahul is an optimistic and ambitious person who believes in hard work coupled with smart work. He is a quick learner with strong retention power. Resolute and determined, his outlook has successfully enabled streamlining of the company's growth. His active participation in decision-making activities and team management is exemplary

in https://www.linkedin.com/in/priyankasoni76/

in https://www.linkedin.com/in/rahul-baviskar58



Raj Kumar Ravi, 29

Botany Honours *Regional College, Manipur University* **Work Exp.** 23 months **Internship** Decathlon Sports India Pvt Ltd **Role** Marketing and Sales

Ravi is a person who rejuvenates through outdoor activities such as swimming, traveling, visiting historical monuments, and reading history. He has developed problem-solving skills working with Amazon and as an under-trainee officer cadet at the Indian Naval Academy, Ezhimala. It has developed his adaptability and organizing ability.

Certifications:

• NITIE - Global Online Certification Course On Business and Operations Analytics

in https://www.linkedin.com/in/raj-kumar-ravi/



Ravi Shankar Kumar, 33 BE/BTech Civil Dayananda Sagar College of

Engineering, Bangalore. Work Exp. 46 months Internship Tradeshala Role Human Resources

Ravi Shankar Kumar is a passion oriented and goal driven individual forever in pursuit of excellence. He strives to give his best at every task that comes his way. He also has hard-earned invaluable experience in various facets of life. He is a dreamer, thinker, poet, and raconteur.

in https://www.linkedin.com/in/ravishankarkumar0446



Rogul Vikas D, 24 BE/BTech Mechanical SASTRA University Internship Magistral Consulting Role General Management

Rogul is a self-driven individual who easily adapts to changes. With a keen interest in data and sustainability, he believes any challenge can be solved. During his internship at Magistral Consulting, he received SEO training and was involved in content creation. He enjoys watching films and football in his free time.

Certifications:

- CFI Certification on Corporate Finance Fundamentals
- CFI Certification Course on Analyzing Growth Drivers & Business Risks



Rupam Rahate, 27 BE/BTech Electrical *Priyadarshini College of Engineering, Nagpur* Internship Decathlon Sports India Pvt Ltd Role Marketing and Sales

Rupam is an optimistic, ambitious, and hardworking person, always keen to learn something new. He is an inquisitive person by nature and a creative thinker. During his Summer Internship with Decathlon Sports India Pvt Ltd., he managed to increase sales through visual merchandising and tracking consumer data. **Certifications:**

certifications:

- Udemy Data Science
- University of Maryland, College Park Product Management Essentials
- Great Learning Data Visualization With Power BI

in www.linkedin.com/in/rupamrahate23

in www.linkedin.com/in/rogulvikas



Sanya Sadhwani, 22 BRA

Jagran College of Arts, Science and Commerce Internship Mindstrong Marcom LLP

Role General Management

Sanya is an ambitious and adventurous person. Passionate about Marketing and HR, she is ready to explore any professional challenge creatively. Besides receiving accolades in diverse extracurricular activities, she is an integral member of the Training and Development Cell (THM) and Sexual Harassment Committee of IIM Sirmaur.

Certifications:

- Coursera Brand Management: Aligning Business, Brand and Behaviour
- Google The fundamentals of Digital Marketing
- Coursera Managing Employee Compensation

in https://www.linkedin.com/in/sanya-sadhwani



Saurabh Dangwal, 23

BBA Marketing Graphic Era Hill University Internship Zostel Role General Management

Saurabh, a former BBA Gold Medallist is a creative individual. Currently serving as a Senior Placement Coordinator at IIM Sirmaur, he is a proponent of diligent and smart work. A firm believer in persistence and determination, Saurabh is good at figuring out solutions to the obscurest of problems. He finds playing badminton and chess to be both, inspiring and stress relieving.

Certifications:

- KPMG Certification Training Course on Project Management (PMP[®] - KPMG)
- KPMG Lean Six Sigma Green Belt Certification
- WES Education Digital Marketing & Data Analytics

in www.linkedin.com/in/saurabh21-23



Shubham Mahto, 22 BSc

Chemistry (H) Guru Ghasidas University, Bilaspur (CG) Work Exp. 07 months Internship The Lalit Role Marketing and Sales

Shubham is an outdoor-loving person interested in playing cricket, traveling, and swimming. He has learned the art of negotiation and planning through his prior work experience as a Medical Representative of a Pharma company and as a Sales Summer Intern at The Lalit Hotel Jaipur

Certifications:

- TechEra Advertising and Marketing
- Coursera Brand Management
- Great Learning Project Management



Shubham Sharma, 22 BBA Finance Post Graduate Government College Sector 11 Internship Finophilia Role Finance

Shubham has an agile mind and is quick in observation and analysis of a situation. His critical and creative thinking keeps him motivated and self-driven. With his humanitarian approach, he promotes human values. He holds a keen interest in the stock market and likes to play chess.

Certifications:

- Yale University Financial Markets (Honours)
 Certification
- Google The Fundamentals of Digital Marketing
- Panjab University Certificate Course in French

in www.linkedin.com/in/shubhamsharma313

in www.linkedin.com/in/shubham-mahto2000



Srinath Pathak, 22

BE/BTech Agricultural *College Name-SHUATS, Prayagraj* Internship IndiGO Airlines Role Marketing and Sales

An effective learner and flexible teammate, Srinath has diverse experience in the Marketing domain. He has an attitude of determinedly facing challenges and emerging victorious. Being part of the Training and Development Cell and The Atithya Club, he has organized various events which helped him develop qualities like crisis management, leadership, and optimism..

Certifications:

- LinkedIn Learnings B2B Marketing
- Great Learning Customer Relationship Management
- Great Learning Sales Funnel

in www.linkedin.com/in/srinath-pathak



Sukrit Sharma, 25 BE/BTech

Chemical Manipal Institute of Technology, Manipal Work Exp. 10 months Internship GoYaana Role Marketing and Sales

Sukrit learns from his peers and is a team player. He aspires to do something for the society and the country in the long run. He likes to read and travel. He has also optimized the sales funnels for two SaaS start-ups operating in the SME and hospitality sectors respectively. **Certifications:**

- KPMG Lean Six Sigma Green Belt Certification
- Henry Harvin Certified Python Business Analyst (CPBA)
- Phoenix Global Certified Business Analyst

in www.linkedin.com/in/sukrit-sharma



Suveer Chandwani, 23 BBA

Finance & Accounting Amity University, Noida Internship Radisson Blu Role Finance

Suveer is a business fanatic, detailed-oriented, and responsible person who believes in teamwork. He is always eager to learn new things and also likes to invest regularly in the stock market. He loves to play team sports such as cricket and badminton.

Certifications:

- Phoenix Global Certified Equity Research Analyst
- EDUCBA Financial Modelling
- EDUCBA Financial Analytics in R



Swati Parmar, 21 BSc Chemistry Sri Satya Sai Women College Internship Radisson Blu Role Marketing and Sales

Swati is an optimistic, versatile, and fun-loving person who looks for opportunities to learn something new. She is also adaptive and creative. During her management training at Radisson Blu Ahmedabad as a sales and marketing enthusiast, she has earned her negotiation, customer relations, and communication skills. She is keenly interested in dancing and painting.

Certifications:

- Great Learning Human Resource Management
- Great Learning Social Media Marketing

in www.linkedin.com/in/SuveerChandwani



Tarun Sharma , 23

BCom CICMS Bangalore University Internship The Lalit Role Human Resources

Tarun is an optimistic and zealous person His SIP at The Lalit, Jaipur broadened his horizon in HR and Operations and enhanced him to be more versatile and assertive. He believes the key to success is to learn and grow together. He is an explorer at heart who loves trekking and baking.



Tirumalapeddinti Srikrishna, 25 BE/BTech Electronics and Communications National Institute of Technology Srinagar

Work Exp. 12 months Internship Wansa Role Marketing and Sales

Srikrishna is optimistic, enthusiastic, and self-driven. He has participated in social activities and shown leadership qualities by actively engaging in events in college and graduation. He loves to read books and play sports. He is a quick learner and is adaptable and ready for almost any professional challenge.

Certifications:

- KPMG Lean Six Sigma Green Belt Certification
- NavKiran Product Management 101
- NITIE, Mumbai Business and Operations Analytics

in https://www.linkedin.com/in/tarunsharma27/

in https://www.linkedin.com/in/t-srikrishna/



Urla Rohit Anurag, 27 BSc

Hospitality and Hotel Administration Institute of Hotel Management, Chennai Work Exp. 23 months Internship Radisson Blu Role Marketing and Sales

Rohit Anurag believer in Team and Trust equivalently compassionate and approachable. Adapts to any situation with agility and has experience of 23 months in a managerial position in the Hospitality sector. Known for making the workplace cheerful. Good oratory skills helped him lead various activities in college. Holds a national medal.

Vishwajyoti, 21

BA Economics (H) *Galgotias University* Internship Magistral Consulting Role General Management

Vishwajyoti is inquisitive, hardworking, and a firm believer in a growth-oriented mindset. He believes in doing deep work to improve his knowledge and skills consistently. As a team player, he leads by action and aims for sustainable impact. He volunteers for social causes and loves nonfiction books and cycling.

Certifications:

- NPTEL Operations Research
- Google- The fundamentals of digital marketing

in www.linkedin.com/in/rohit-anurag

in www.linkedin.com/in/vishwajyoti



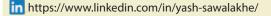
Yash Sawalakhe, 25 BE/BTech Industrial and Production

SGSITS Work Exp. 22 months Internship IHCL Role Marketing and Sales

Yash is a self-motivated and analytical person. He is great at solving problems with critical thinking. He was a proficient asset to his previous organizations and has multi-industry experience. He is imaginative and creative and holds amazing experience in handling every challenging situation. He is both efficient and effective

Certifications:

- University of Maryland Product Management Essentials
- NITIE Global Business and Operations Analytics
- IE Business School Brand and Product Management





Yashvi Gubrani, 24

Economics (H) Vivekananda Institute of Professional Studies, GGSIPU Internship SGF India Pvt Ltd Role Marketing and Sales

Yashvi is a confident, competitive, self-motivated, and consistent individual who believes in efficient communication and maintains a personal compass. She has a flair for problem-solving, believes in the originality of ideas, and constantly hones her interpersonal and leadership skills to prepare herself for tomorrow. She also has a keen interest in community service activities, travel, and entrepreneurship.

Certifications:

- KPMG Lean Six Sigma Green Belt Certification
- Vivekananda Institute of Professional Studies (GGSIPU) – STATA
- Vivekananda Institute of Professional Studies (GGSIPU) -Excel
- in https://www.linkedin.com/in/yashvigubrani





Final Placement Guide

The organizations can start inviting applications any time after the Pre-Placement Talk (PPT) and/or confirmation of participation in the Final Placement Process. The details of the job offer such as profile, remuneration and location must be provided before applications are invited. Consequently, an invitation letter will be mailed to the organization confirming the date and time at which the Selection Process will take place. The organization is required to communicate the detailed process requirements(number of selection rounds, panels, and process specific requirements) at-least 3 days prior to the placement process.

Recruitment Process for the Final Placement January - March 2023

Pre-Placement Talks

The Pre-Placement Talk (PPT) helps companies and students interact with each other. The representatives of companies share the profile of their company, key aspects of business, work environment andopportunities available to the students. The presentation is followed by a Q&A session, where students interact with company officials to get a better understanding of the company and potential roles. A typical PPT session is scheduled around 90 minutes.

Applications and Shortlists

In response to job descriptions floated by companies, interested students apply through the Placement office. A detailed resume is submitted by the students as part of the application process. On the basis of student applications, companies are required to send shortlists to the Placement office prior to their final placement interviews.

Placement Interviews

The final placement process is expected to be conducted over a period of time from January 2023 to March 2023. Companies can interview the students they have shortlisted, on the date agreed upon by the Placement office and the company. The final placement interview gives the company and the student an opportunity to discuss the role in detail and make the right choice. The companies are allowed to meet students prior to their allotted summer interview date and carry out preliminary assessments.

Offers and Acceptance

The company can make an offer to the student after the final interview. For an offer to be valid, it should include details of role, location, remuneration, and other relevant terms and conditions required by the candidate to make a decision. The offer is communicated by the company to the Placement office, which in turn communicates it to the selected student. The acceptance of an offer is governed by placement rules of the MBA Programme which are framed at the beginning of the academic year.

Industry Speaks

It was a pleasure interacting with the students of IIM Sirmaur. I was not only impressed with the calibre of participants but also the quality of interaction that I had during the course of my conversation. The students demonstrated a very strong desire to succeed and make a difference to the society.

Country Manager, India & Gulf \ Tourism Australia Nishant Kashikar

We recently hired student from IIM Sirmaur for the first time this year and have been very impressed by credentials of the student. He exhibited a lot of potential and I am confident that IIM Sirmaur will continue to create performance driven culture and nurture professional talent for future of Incredible India.

Amaresh Kumar Tiwari CEO - Meetings and Incentives World I A.T.Seasons & Vacations Travel Pvt Ltd / Vice Chairman - India Convention Promotion Bureau.



Travel & Stay

Travel Distance and Time from Jolly Grant Airport Dehradun to Paonta Sahib is 78.5 km and 2 hours and 30 minutes, from Chandigarh Airport is 2 hours and 30 minutes and Delhi Airport to Paonta Sahib is 5 hours and 30 minutes respectively. Hotels in Sirmaur offer well-equipped accommodations and are committed to rendering flawless services to its patrons. All this provide an ideal destination for guests looking for comfort, convenience and easy accessibility. List of some hotels in Sirmaur are:

Hotel Grand Riviera

N.H.72, Near Bata Bridge, Paonta Sahib, Himachal Pradesh - 173025 Ph. +91 98163 01234

Hotel Rockwood Bye Pass Road, NH-72, Paonta Sahib, Himachal Pradesh - 173025

Ph. +91 98827 38333

VIP Guest House

131 4C Y Point Ambala-Paonta Sahib-Dehradun Rd, Himachal Pradesh - 173025 Ph. +91- 93187-27776

Sirmaur is on the western extreme of the Doon Valley. The distance of IIM Sirmaur from nearby places is:

Destination	Distance	Time to Travel
New Delhi	250 km	5 hrs 30 min
Dehradun	55 km	1 hr 30 min
Chandigarh	110 km	2 hrs 30 min

PLACEMENT COMMITTEE

Arjun Ram	+91 7907006693
Gowsalya P	+91 8220652421
N K Abhijith Nair	+91 7208836036
Rahul Baviskar	+91 8223807268
Saurabh Dangwal	+91 9557172461
Alolika Chatterjee	+91 9836290471
Jatin Sharma	+91 7768951947
Mohit Redkar	+91 8082058610
Sneha S	+91 7034397870
Snehil Bharadwaj	+91 9721223399

N K Abhijith Nair, Placement Secretary - MBA(T&HM) +91 7208836036 | placement_thm@iimsirmaur.ac.in

PLACEMENT COUNCIL

Dr Karthikeyan Balakumar	01704 277363
Dr Prayas Sharma	01704 277343
Dr Kiran Kumar Paidipati	01704 277340
Dr Narpat Ram Sangwa	01704 277339
Dr Sana Maidullah	01704 277338

Dr Bhavin Shah, Chairperson - Placement & External Relations 01704 277310 | placementchair@iimsirmaur.ac.in



INDIAN INSTITUTE OF MANAGEMENT SIRMAUR

Rampur Ghat Road, Paonta Sahib, District Sirmaur, Himachal Pradesh - 173025 Email: placement_thm@iimsirmaur.ac.in Website: www.iimsirmaur.ac.in